



Newsletter 2017

Volume 4 Issue 1

January - June 2017

Soar
With
Your
Strengths



OCS NOTE

The mindset we adopt greatly influences our attitude towards life. A big factor in adopting the right mindset is how we approach our career and life plan. It's all about investing in our talents to **SOAR with our strengths**. But before we SOAR with our strengths, we need to put our efforts, energies and time with a single mental focus towards **WINNING**. Once we gain momentum with this mindset, then it becomes easier for us to advocate and broadcast our brand.

SOAR, which stands for **Strengths, Opportunities, Aspirations and Results**, is a strategic planning framework that spotlights our strengths and seeks to align our values and passion with opportunities and results. You need to perform a deep introspective **Root-Cause Analysis (RCA)** of your strengths to instill confidence and positivity and to keep yourself inspired throughout your life journey. Keep it going!!!

The Law of Attraction says that whatever you focus upon grows in life; make it a living, evolving, energy-creating part of you. Discover and establish what you're good at and what you enjoy doing. Love What You Do and Do What You Love!!! Plus, success is a major contributor towards getting satisfaction. It's in our DNA.

Always Remember! Winning is an attitude, so always carry it with a big smile. Push the limits of your natural capabilities and invest time and energy to turn your talents into strengths by integrating them with your **values, passion, aspirations and opportunities** to emerge as a champion with a **WOW factor**. Avoid all kinds of self-doubt and go for the best with full conviction to shake the mountains!!! Good Luck and Rock the World!!!!



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Rector UMT Dr. Muhammad Aslam



I'm delighted to learn that OCS is bringing out its newsletter to showcase its activities of the whole year in a nutshell. The newsletter covers stories of UMT graduates who are making a difference in the industry with an entry-level support from OCS. Timely recruitment in the companies, demonstrating leadership skills, engagement in business activities and enthusiasm to become entrepreneurs are the areas where UMT is paying its attention and supporting the graduates up to their success in the real life. OCS has been laid down to create opportunities for the students and inspire them to build their own careers and do long-term planning to achieve the goals and help other fellow human beings to value time and money and think of future.

University of Management and Technology (UMT) is admitting and enrolling a diverse student body. We are committed to ensuring all of our participants a success when they are on campus and while they join professional life. UMT is increasing its resources that will support diversity, inclusivity, and result-orientation for our internal and external stakeholders motivating them to work for the development of the country.

I hope the OCS team would keep up their work with the same spirit and zeal.

UMT

Director UMT Ibrahim Hasan Murad

Office of Career Services is one of UMT's most vital departments and therefore there is an inbuilt drive from top to bottom to continually improve and serve our stakeholders better than yesterday.

You would be very pleased to note that Team OCS has been equipping our participants and graduates with highly sought after skills and attributes that they require to succeed in the world of tomorrow. OCS has been their gateway to dream jobs through personal and professional grooming programs that focus on rewiring their mindset and facilitating them to become change makers at any organization they work at.

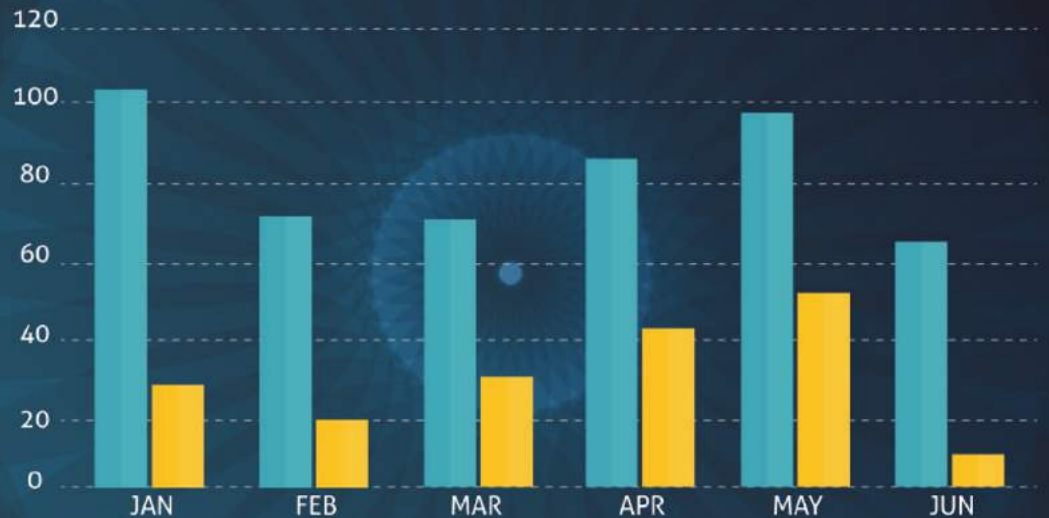
I hope OCS successfully continues to help, mould and enhance, & advise and connect UMT graduates and employers.



The letters 'UMT' are rendered in a large, bold, white serif font, set against a dark blue background. The background of the entire slide features a collage of images: a blue sky with clouds, a yellow building, and a green lawn with people walking. The 'UMT' text is superimposed over the bottom portion of the slide, with the building and lawn visible through the letters.

Market Opportunities Display - OCS Portal

Jan - Jun 2017



Jobs	102	72	74	86	97	65
Internship	29	20	31	41	52	12

Total Opportunities 681



• IN THIS OFFICE •

== WE ARE HAPPY 😊 ==

WE ARE HELPFUL

WE RESPECT

... WE DO ...

TEAMWORK



WE



Communicate

★ **WE HAVE FUN** ★

WE DO COFFEE AND CAKE ☕🍰

WE ARE A TEAM

INDUCTION SESSIONS

PAK QATAR FAMILY TAKAFUL LIMITED | May 24, 2017

Saad Ahmed (Senior Group Head) delivered a presentation about the organization, its business model and briefed about their core operations, services and the vacant position scopes for Business and Commerce disciplines.



VIVO ELECTRICS - PAKISTAN | May 20, 2017

Peter Guo (Regional Manager), Shahid Nazir (Regional General Manager), Marvin Zhan (Chief Sales Officer), Qammar Khan (Terminal Assistant) and Leo Ye (Terminal Director) briefed about the company, its history and the on-going operations of VIVO Electrics globally and in Pakistan.



GOOLINE PVT. LTD. | APRIL 26, 2017

Jawad Zia (Head HR) delivered a presentation on the organization and its business model. He also briefed about its summer Internship openings along with its eligibility criteria.



BERGER PAINTS PAKISTAN | APRIL 25, 2017

Rukhsana Khalid (HR Business Partner) briefed Engineering and Business students about the MTO program induction process and how it is achievable.



CAREEM PAKISTAN | MARCH 29, 2017

Careem Pakistan conducted an induction session and registration campaign by setting up desks in the North, Center and South Blocks of UMT Campus. The presentation was delivered by Careem Team where they introduced their App and how UMT students can be a part of Careem Pakistan.



APPATRIX | MARCH 15, 2017

Omer Khokhar (Co-Founder, Zero Billion) briefed the students about the challenges of the marketplace and explained to them the career placement and recruitment opportunities in Appatrix. In addition to this, Shahzad Ahmad Qureshi (COO, OziTechnology Ltd. & Trainer Microsoft .Net Bootcamp) briefed the students about the dynamics of the gaming industry.



THE OUTSOURCE RESOURCE (TOR) | FEBRUARY 28, 2017

Ayesha Baber (Director) delivered a brief presentation on all four business solution services TOR provides to its clients including recruitment, training, consulting and payroll management.



PAKISTAN MICROFINANCE NETWORK | FEBRUARY 24, 2017

Waseem Malik (Head of Operations & Centre of Excellence) delivered a presentation to make students aware about the core operations of PMN, emerging trends in Microfinance and Financial Inclusion in Pakistan.



MULTIPLE INTELLIGENCES LEARNING & LEADERSHIP SKILLS (MILLS) | JANUARY 16, 2017

Omayer Arshad (Principal Consultant) delivered a presentation on Brainstorming on Creativity and Innovation, Global Innovation Index and Pakistan's Position, MILLS School Initiatives and Data Statistics, Intelligence Modules of Assessment, MILLS Seven Step Process of Evaluation and Role of Volunteers at MILLS.



MEMORANDUM OF UNDERSTANDING

COLLABORATION IN RESEARCH, INNOVATION AND ENTREPRENEURSHIP

Objectives

- Education and training of the participants/alumni with a clear focus in mind for a specific employer
- Creation of a strategic alliance and seamless linkage between the UMT and the organizations at corporate level
- Offering discount deals to the UMT Family
- Preferring UMT participants/alumni for Internships, MTO programs and/or permanent positions
- Provide assistance and co-operation to UMT participants for class projects, assignments and case studies
- Arrange Industrial visits at the organization and/or outlets/factories



MAY 29, 2017
Koh I Noor Tech (Boss)



MAY 24, 2017
Pak Qatar Family Takaful Ltd.



APRIL 27, 2017
Bayt.com



APRIL 25, 2017
Al Meezan Investment Management Ltd.



APRIL 06, 2017
Din Industries Pvt. Ltd.



MARCH 24, 2017
CresBrands



FEBRUARY 24, 2017
Pakistan Microfinance Network



JANUARY 19, 2017
Havoline Xpress Lube (Areesh Traders)

INDUSTRIAL VISITS



Nishat Dairy Private Ltd. Processing Plant | April 28, 2017

OCS facilitated School of Food and Agricultural Sciences by taking BS Food Technology Program students and faculty members to Nishat Dairy Private Ltd. Processing Plant at Tehsil Pindi Bhattian, District Hafizabad.



Din Industries Pvt. Ltd. | April 6, 2017

OCS and School of Textile Design (STD) were invited by Din Industries Pvt. Ltd. for an industrial visit. Sohail Sadiq (CEO, Din Industries Pvt. Ltd.) gave a tour of their manufacturing and stitching unit where attendees learned about how fabric is being cut, stitched and converted into a finished product. Dean STD, along with faculty of CS, SPA and SBE accompanied with Director OCS at the industry.

General Fans Company (GFC) Pvt. Ltd. | March 11, 2017

Forty (40) students along with two (02) faculty members from Department of Industrial & Mech. Engineering visited General Fans Company (GFC) Pvt. Ltd. where they observed practical understanding of Engineering subjects such as Human Factor Engineering, Applied Thermal Science, Health Safety and Environment & Industrial Maintenance.



Mangla Dam's Hydro-Electric Power Plant | February 28, 2017 and February 8, 2017

BS Electrical Engineering students were accompanied by Khan M. Nazir (Assistant Professor and Director Labs, EE-SEN) to visit Mangla Dam's Hydro-Electric Power Plant at Mirpur Azad-Kashmir twice with the assistance of OCS.

During the visit of the power plant, students were briefed about different units of dam and its origin. They were informed about working of turbines, generating units, spillways and production capacity of the dam they were encouraged to ask questions on the spot. OCS is grateful to Ansar Tawana (Wapda Official and UMT Alumnus) for facilitating UMT students.

FACULTY FEEDBACK

"Thanks for arranging a very informative visit to Mangla Dam of two student groups. About seventy students of third year and final year Electrical Engineering benefitted from this. Thanks again for all your efforts, and also thanks to Head OFM for excellent support."

Khan M. Nazir
Assistant Professor & Director Labs
School of Engineering, UMT Lahore

Nishat Mills | January 06, 2017

Industrial Engineering students visited the Nishat Mills plant to observe its processes and operations. Students also met the management to discuss modern trends, processes and technicalities for their final project.

Similar visits were also taken to Millat Tractors on February 17 and 21 2017, Nishat Textile on February 17, 2017 and Honda Atlas on February 22, 2017

RECRUITMENT DRIVES

JAN-JUN 2017

Sr. #	Organization	Position	Target Audience	Date
1	UBL Fund Managers	Business Development and Advisory Executive	Graduate	Feb 22, 2017
2	The Outsource Resource	Sales Executive for TRG	Undergraduate/ Graduate	Feb 28, 2017
3	BankIslami Pakistan	Trainee Customer Relationship Officer	Business and Commerce	Mar 15, 2017
4	Berger Paints Pakistan	MTO – Supply Chain	Engineering and Supply Chain	Apr 25, 2017
5	Gooline Pvt. Ltd.	Summer Interns	Evening Student/ Undergraduate/Graduate	Apr 26, 2017
6	VIVO Electrics - Pakistan	MTO – Marketing	Sales and Marketing	May 20, 2017
7	Pak Qatar Family Takaful Limited	Product Specialist	Sales and Marketing	May 24, 2017
8	Packages Limited	Area Sales Manager	Sales and Marketing	May 26, 2017
9	Berger Paints Pakistan	MTO – Marketing	MBA Marketing	Jun 02, 2017
10	VIVO Electrics - Pakistan	Intern – Marketing	Sales and Marketing	Jun 06, 2017
11	METRO-Habib Cash and Carry	Security and Loss Prevention	Management Graduate	Jun 16, 2017

MOCK INTERVIEWS

Two (02) mock interviews were conducted at UMT with the collaboration of leading industrialists and trainers.

This exercise helped OCS to develop grooming programs and workshops for students who lack personal branding and required skillset.

Johar Town Campus | April 28, 2017

The panel consisted of:

- Qashif Effendi - CEO - Reem Rice Mills
- Farooq Ahmad - CEO - Careerz360
- Yasmeen Butt - Founder/Trainer - The Support Group
- K Kaleem Ahmad - Consultant/Trainer - Concept Craft
- Maham Asif - Manager HR - Reem Rice Mills
- Sumbal Fatima - Human Resource and Admin Manager - Lahore Qalandars
- OCS Team

Twenty nine (29) candidates including last year, participants, fresh graduates and alumni availed this opportunity.

Candidates were first counseled by the OCS Team and were then sent to the industry professionals for the interview. Feedback to students was provided on the spot.

Quaid-e-Azam Campus | April 11, 2017

The panel consisted of:

- Waqas Akhtar - Senior Recruitment Team Lead - Stylo Group
- Muhammad Gulzar - Assistant Professor - UMT
- Waqas Hanif - Senior Officer Accounts - UMT
- OCS Team (Aqeel Baloch, Zareen Khan and Bilal Ashraf)

Thirteen (13) candidates participated in this activity



EMPLOYER FEEDBACK

"UMT graduates have the drive to compete with the best and are motivated to make their mark in the corporate world."

QASHIF EFFENDI
CEO, Reem Rice

STUDENT FEEDBACK

I have participated in three mock interviews arranged by OCS and I believe that each one of them made me realize one of my flaws and helped me groom myself. During my last mock interview I got shortlisted for the marketing internship that I recently completed at Careerz360. I believe that these mock interviews don't only help you groom your skills but also help you in getting to know the top professionals and expanding your network. Further I would say that the way OCS team pushes you to your limits in the mock interview sessions is what really makes you super confident for the practical market interviews.

MUHAMMAD ZEESHAN BBA-(H)



PLACEMENTS

CIVIL AVIATION AUTHORITY		BANK ALFALAH	
Muqaddas Shahid	BS Aviation Mgt.	Nida Liaqat	BBA
M. Sarmad Imran	BS Aviation Mgt.	Iqra Saeed	MBA Professional
Saba Ramzan	BS Aviation Mgt.	Rimsha Maqsood	MHRM
Ali Shayan	BS Aviation Mgt.		
Faiza Mehmood	BS Aviation Mgt.		
		BRAIN TELECOMMUNICATIONS	
Jazib Saleem Chauhan	BS Aviation Mgt.	Lyba Ahmad Mir	BBA
		CAREER PAKISTAN	
Muhammad Murtaza Halder	BS Aviation Mgt.		
Muhammad Sarfraz Niazi	BS Aviation Mgt.	Muhammad Azeem Ashraf	BS IE
Shehroz Naeem	BS Aviation Mgt.	Sumiya Yaqqob	MPhil-Bio Technology
Syed Aanoosh Raza	BS Aviation Mgt.	Shoaib Yousaf	BS-SE
Aizad Raza	BS Aviation Mgt.	Maira Mehtab	MSc Psychology
Ali Khan	BS Aviation Mgt.	Ahtisham Idrees	BS SE
Bilal Ahmed	BS Aviation Mgt.	Wasif Rasheed	BCom IT
Fahad Tauseef	BS Aviation Mgt.	Muhammad Bilal	MCom
M Zeeshan Azhar	BS Aviation Mgt.	Asad Abbas	BS CS
Muhammad Akbar Khan	BS Aviation Mgt.	Abdullah Noaman	BBIS
Muhammad Uzair Latif	BS Aviation Mgt.	Hafiz Abdul Basit Muhammad	MS Project Management
Qasim Raza	BS Aviation Mgt.	Haq Nawaz	MS Finance
Tariq Ahmad Abid	BS Aviation Mgt.	Syeda Ayman	Doctor of Physiotherapy
Zahra Imtiaz	BS Aviation Mgt.	Maryam Khalid	MPhil Education
Zunaira Hassan	BS Aviation Mgt.	Ahmad	BS IT
Kainat Sadaqat Ali	Doctor of Physiotherapy	Sadaf Rabbani	MPhil Education
Roman Arnjad	Doctor of Physiotherapy	Rashid Subhani	BS Architecture
APPATRIX PVT. LTD.		Anushay Sohail	BCom
Abdullah Rashid	BS CS	M Shahrukh Khan	MS EE
Ahmad Raza	BS CS	Salman Saeed	MICIT
Ahmad Saeed	BS CS	Muhammad Awaiz Ajmal	MBA
Ali Ahmad	BS CS	Muhammad Naeem Ullah Khan	MBA
Ali Imtiaz	BS CS	Mutasam Baloch	BBA
Hafiz Imran Shahid	BS CS	CHENAB ENGINEERING	
Muhammad Usman Faiz	BS CS	Muhammad Ahmad Riasat	BS EE
Murad Saleem	BS CS	CHIEF ENGINEER THERMAL PLANT, FAISALABAD	
Syed Fawad Raza	BS CS	Muhammad Yasir	MS-EE
Tayyab Shoukat	BS CS	COMBINED FABRICS	
Zia Ur Rehman	BS CS	Faisal Hayat Khan	BS Textile Enggr
Muhammad Mahin Dar	BS CS	Mehak Fatima	MS Mgt.
Tanzeel Ur Rehman	BS CS		

CROSS STITCH		LAHORE ONE	
Saif Ullah Hanif	MS SCM	Syed Zaid Ibrahim	BS-ME
DAILY TIMES		LAHORE QALANDARS	
Muhammad Qasim	BS MC	Muhammad Wali	BS CS
Usman Aslam	BS MC	Anam Zahra	BBA
DHQ HOSPITAL, SHEIKHUPURA		Ahsan Ali Shah	BB-IS
Fatima Umer	Doctor of Physiotherapy	Ashar Aftab	BBA
ENRICHERS		Shaheer Burhan	BBA
Taimoor Arshad	BS CS	Zeesan Ahmed	BBA
M. Awais Akram	BS SE	Adnan Haider	MS Data Science
FAUJI FOUNDATION HOSPITAL		MCB BANK	
Syeda Sana Fatima	Doctor of Physiotherapy	Abu Baker Imtiaz	MBA Professional
FOPIK		MEEZAN BANK	
Muhammad Atif Mir	BS SE	Ahsan Ali	BCom
Ali Hassan	BS SE	NATIONAL SPECIAL EDUCATION CENTER	
GOOLINE PVT. LTD.		Izzah Waleed Ali	Doctor of Physiotherapy
Irfan Rao	BBA	NBP NAFI MUTUAL FUNDS	
Syed Hassan Shoaib	BBIS	Anam Iqbal	MS Finance
Fahad Darai	MBA Professional	NEELUM JHELM HYDRO POWER PLANT	
Shukrillo Abdukayumov	MBA Professional	Zakir Abbas	BS EE
IGNITE PAKISTAN		NISHAT GROUP OF INDUSTRIES	
Ammar Amer Baig	BBA	Hassan Bilal Rana	MCOM
JINNAH HOSPITAL (TURN UNIT)		OCS-UMT	
Muhammad Arbaz Khan	Doctor of Nutrition Sciences	Musa Baig	BS EE
Saba Yousaf	Doctor of Nutrition Sciences	Saadia Malik	MPhil Psychology
Sheharbano Naeem	Doctor of Nutrition Sciences	Shaheer Ahsan	MBA
KASHF FOUNDATION		Shazina Fatima	MS Management
AIQA AHSAN	BCom	Raazia Jamil	MS SE
Ayesha Zafar	BCom	PROGRAMMER'S FORCE	
Kholla Wasim	BCom	Sarim Naveed	BS EE
Mariam Mahmood	BS International Relations	Hafiz M. Abuzar	MCS
KIPS		PTCL	
Marina Iqbal	BS Economics	Muhammad Wahaj Zafar	BS CS
Sundas Shafiq	M Phil Eng	QARI HOSPITAL, DHQ HOSPITAL-OKARA	
Faryal Aanwaar	MS HRM	Mahad Afzal	Doctor of Physiotherapy
Tahreem Shokat	MS CS		

SARENA INDUSTRIES & EMBROIDERY MILLS (PVT.) LTD.

Hassan Ali

MBA

SHEIKH ZAYED HOSPITAL

Waseem Ahmad

BS IE

UBL FUND MANAGERS

Mohammad Tauseef Afzal

MCom

Saba Afzal

MCom

Syed Nazar Mahmood

MCom

VIVO ELECTRICS - PAKISTAN

Fahim Akbar

BBS

Sanwal Kaleem

Masters

Aizaz Pervaiz

Masters in Marketing Management

Danish Mushtaq

MBA - Marketing

Hassan Ali

BBA

Ibrar Hussain

BBA

Muhammad Usama Umair

BBA

Nauman Razzaq

BBA

Shahzaib Ahmad

BBA

Tauqeer Khalid Minhas

MBA - Marketing

VOLTER CABLE

Hammad Mehmood

BS Aviation Mgt.

WAPDA

Usama Jibran Zia

BS EE

WAPDA POWER STATION- TARBELA

Hussain Humza Shah

BS EE

ZARAI TARAQIATI BANK LIMITED

Hassaan Sajid

MBF

Muhammad Touseef Afzal

MCom

Umer Shahid

MBF

Syed Mohayaman Shah

MBA

PERSONAL BRAND DEVELOPMENT WORKSHOP

OCS initiated mentoring, grooming and coaching workshop sessions on Personal Brand Development for the cohort class of Life and Learning Program of School of Business and Economics (SBE). The objective of these workshop sessions was to help participants take informed career decisions and launch themselves in the world of work based on their strengths, passion and values.

OPENING SESSION

The first introductory session of this workshop was conducted on Friday, March 3, 2017 at 1C-17 where Khalid Naqi-Director Office of Career Services, aware of their inner core to go for the right fit in the world of work to excel with ease. OCS took this initiative to enhance morale, motivation and commitment of UMT participants in their academic and professional life. The session was attended by 61 participants from various domains. Bob Wheeler Dean SBE, took very impressive personal involvement and ownership over the students in all the sessions which gave OCS additional energy to do its best.

CLOSING SESSION

Closing session of Personal Branding Development Workshop was conducted on high notes on Tuesday, April 4, 2017 at 1C-17. Ms. Saira Iqbal Khan-Project Lead Development Operations at OCS concluded the workshop by giving a thorough flash back of all the sessions whereby participants were called upon podium to present their Elevator Pitch in front of the crowd of 60 students, faculty members and Mr. Bob Wheeler-Dean SBE. All inclusive career enhancer video was developed and run in this session to broaden the horizons of participants in terms of their career exploration, personal brand development and to get prepared for the world of work with a winning outlook with OCS as their friends. OCS team along with participants from the dramatic society performed a very detailed Role Play in this session to aware the students about the importance of an authentic and impressive 30 seconds Elevator Pitch to ace an interview. The session was well taken by the students and OCS received a very positive response from the participants.

The take away of this workshop was that students need more active engagement in career related activities and such sessions should be a regular feature for all semesters.

SESSION 2

The second session was conducted on Tuesday, March 10, 2017 at 1C-17 where Saira Iqbal Khan-Project Lead Development Operations at OCS, walked them through the journey of self-awareness. In this session participants were made aware of the significance of exploring and maximizing their strengths to calibrate them with their career. Furthermore Ms.Saira opened up their minds by highlighting the importance of identifying the areas of focus in themselves to brush up their personal brand and emerge as a winner in the world of work. 53 students of multiple disciplines attended this session.

SESSION 3

The third session was conducted on March 14, 2017 at 1C-17. In this session, Saira Iqbal Khan-Project Lead Development Operations at OCS enlightened the participants to work with the notion of re-invention and intervention by discovering their core values and aligning them with their areas of interest. A total of 70 participants were also explained to go for innovation in their self through transformation in order to bring out their inner champion. Students felt extremely motivated and actively participated in the workshop by coming forward and presenting their personal brand. OCS received a very positive feedback and participants requested to increase the time of the workshop to improve their soft and career skills.

SESSION 4

OCS conducted the fourth session on Tuesday, March 21, 2017 at 1C-17. Saira Iqbal Khan - Project Lead Development Operations OCS expanded upon the value of pursuing the passions and integrating them with the purpose in one's life to emerge as worldclass brand, to offer the skill set to the world of work in addition to this Khalid Naqi-Director OCS made the students aware of the students about the true picture of the practical world and motivated them to come out as a power house of enthusiasm, engagement and inspiration by taking informed career decisions. A total of 64 students from diverse disciplines attended this workshop and found it extremely relevant and engaging.

Dear Mr Khalid & Ms. Saira

You are well aware that you identified the need both for how to develop our first year students and second the need to instill confidence, and because of my trust in your judgment, I started the English Immersion program. I do want to point out that I far prefer you use your staff than outside people unless you know someone is dynamic. You and Ms Saira have done a far better job. I am grateful for all the good work you are doing for SBE. Ms Saira, you are a wonderful trainer, forceful, positive, and interactive with the students. You were very impressive as a speaker. We will certainly have many additional sessions with OCS next fall and possibly over the summer. Thank you.

F. Robert Wheeler
Dean SBE, UMT



Dear Saira,
I really appreciate you and your team for the successful sessions of "Personal branding". You did a great job!
SBE would love to receive all data related to these five (05) PBW sessions.

Ume-Hanisa
Assistant Manager Career Services
SBE OCS UMT



Bayt.com (The Middle East's # 1 Job Site and OCS's Strategic Career Partner) conducted a career workshop on "Creating a Powerful CV and Personal Brand" for all those candidates who wanted to stand out from the crowd. Osama Rasool (Business Development Manager, Bayt.com - Pakistan) guided the candidates to brand themselves and develop their professional edge.

The workshop not only shed light upon today's professional and personal branding trends but also about how social media presence can assist job seekers better prepare for the dream career. This creative, interactive and impactful session was unbelievably incredible for all the career oriented potential employees. It emphasized on how developing a professional Resume/CV, Cover Letter and additional requirements can help you achieve your desired goal.



DID YOU KNOW?

As per the MoU, Bayt.com being OCS's strategic career partner provided this workshop **FREE** of cost to UMT students originally charged for \$100/per person

INTERVIEWING SKILLS SESSION | APRIL 3, 2017

An in-depth session was organised for (MBA) SBE students by Khurram Shehzad, Master Trainer & Consultant at The Ideya Training Institute. The session was appreciated and thoroughly enjoyed by the students, whereby in the end Khalid Naqi, Director OCS, briefed the students about the skills in demand and walked them through the practical side of the world of work by giving few thought provoking examples. Twenty two (22) students from SBE actively participated in this session.

CONNEX | APRIL 18, 2017

OCS conducted deep introspective interviews of industry recruiters at CONNEX 2017 to get their views on Millennials outlook and adaptability to the emerging requirements of the world of work whereby the CEOs/Director HR/Mangers HR of multiple public and private sector organizations Fatima Group, British Council, Descon Engineering, Reem Rice Mills, Adamjee Insurance, Abacus Consulting, LEGO, Crescent Bahuman, Stylo Group, and PSTD were interviewed to enable stakeholders better understand the new trends and management of challenges in future HR landscape.



RESUME WRITING WORKSHOP AT QUAID-E-AZAM CAMPUS | APRIL 25 - 26, 2017

Bilal Ashraf (Assistant Manager, OCS) organized a two (02) day Resume Writing Workshops for the graduates of MCom, BCom (H), BCom (IT) and BBS.

HRM SUMMIT NUTSHELL | MAY 4, 2017

OCS interviewed multiple industry and corporate players at HRM SUMMIT NUTSHELL and gathered their thoughts on the future of HR in VUCA times in the age of disruptive innovation and industrial revolution 4.0 whereby Khalid Naqi -Director OCS, Dr Musadik Malik-Special Assistant to PM and Navid Qazi-Regional Leader APJC, Cisco Systems USA PTE. Ltd, expounded upon the changing roles of all stakeholders in the future landscape of work in the innovation driven idea economy.



DO WE NEED TO RETHINK OUR INTERACTIONS WITH ZeeeeEEEEe Guys (Generation Z)?

A new digitally innate generation of students is entering universities to become WIZZARDS in their field, prompting the question for Academia: Are we addressing the right problem? Are we ready for this influx of industrious, collaborative and entrepreneurial learners? Welcome to the World of ZeeeeEEEEe Guys (Generation Z), a generation "smarter than anyone, and way more ambitious than the Millennial". The world as they know has been blighted by financial, economic and environmental turmoil and ZeeeeEEEEe Guys want to make a change.

Change is coming and this new generation of students is leading it. This presents a significant challenge to leaders, who need to be prepared for the Clash of the TITANS - three generations - X, Y and Z, each with their own outlook and habits. The Pedagogue who understand the connection between digital engagement and student experience will cause dynamic changes in the environment and will promote student-focused efforts led via practical learning to win the day.

To effectively engage the students throughout their academic journey, they must be offered a more user-centric experience. That includes everything from road maps, to social events, recipe swaps and reminders to put their bins out. To truly meet the needs of the students, academic centers should be using all the information available to support their students' engagement with their studies.

The best way to manage the change? Work with ZeeeeEEEEe Guys and involve them in designing of dynamic plans not only for the organizations but also for the university/campus. They want to be involved in redesigning and revamping the structures to challenge the emerging landscape of the disruptive idea economy. Importantly, students have been integral to the design and development of the plans and that's why they should be provided with necessary support, resources and opportunities they need.

Seamless Integration

Digital transformation is not something that can be introduced overnight. It is a cultural and mindset shift which requires buy-in from all stakeholders. It means that universities can provide enabling environment and a truly flexible approach, enabling students to study with freedom of expression and to make mistakes, take risks to challenge the pre-conceptions.

Students' dream of a "perfect" experiential learning ecosystem on the way to hitting the pinnacle in their dream careers.





Human Capital Development Forum (HCDF) A Think Tank

The Office of Career Services (OCS) at University of Management and Technology (UMT) is launching a Human Capital Development Forum (HCDF)-A Think Tank, for Challenging Convention whereby, government, industry, academia and students will be working together in generating research of consequence leading to identification and closing of the gaps identified in industry and also academia. The main idea is to create an academic learning based on industrial practices and requirements while creating interventions and providing groundbreaking Solutions to industry through research. Moreover to create an Innovation Driven Learning Eco System which can pre-empt the Age of Disruptive Innovation.

Objectives of the Forum

The main objective of this forum is to create innovation champions and thought leaders to push the initiative forward by inspiring all stakeholders to be creative and innovative in their collective action by creating enabling habitat. The other objectives of this forum include.

- Knowledge Building
- Collaboration
- Networking

Outcomes

The outcomes of HCDF initiative can eventually be applied in industry to facilitate and propose best management practices, to make them more competitive and create solutions for driving business sophistication resulting in higher profitability on most sustainable lines. Additionally, HCDF is expected to create talented career ready graduates with flavor and drive for innovation.

The Way Forward

- Quarterly Roundtable Intensive Focused Group Discussions
- Quarterly Publications
- Innovation Champion Awards (ICA)
- The Inaugural Ceremony
- Insightful Keynotes

HCDF Achievements Till Date

HCDF has gone past its embryonic stages and has shaped up as a full-fledged idea with core objective of bringing industry and academia together to raise the management caliber of Pakistan.

The project has been softly launched in the market whereby 1100+ emails have been sent to multiple high profile representatives of various public, private, semi-government and government sector organizations.

The flavor of HCDF was introduced at Corporate Dinner 2017 organized by UMT through the demonstration of a thought provoking skit.

HCDF In-house detailed meetings have been initiated to create strong alliances with stakeholders and to take their mental buy in to promote this cause of national interest. Till date, 24 in-house meeting have been conducted.

We have received tremendous feedback and support from industry players on this project.

Feedback

Dear Ms Khan,
Thank you for sending me details about HCDF, which in my opinion is a great initiative.
I live in the US and mostly work in North America and (Europe), so how would people like me be involved in your endeavors please? Thanks and Best,

Dr. Azhan Khan
Professor MS (Management Harvard University), MS (Financial Economics Georgia Tech USA) MS/PhD (Engineering Georgia Tech USA),
PE, PMP www.amanec.net
CEO Business Masters and Consultants LLC
Connecticut USA, President
ASMMR (Asian Society of Management and Marketing Research)

I got your email and read through it. It seems quite interesting. May I suggest a call to understand what exactly you would need from me in terms of commitment

Tahirul A. T Ali
Executive Vice President-Head of Branches Banking
FINCA Microfinance Bank Ltd.

Thank you for your kind and thoughtful mail. At first glance, it will be a pleasure to join this platform, which has the potential to make a real difference in Pakistan's future.

Instead of sending a peer review through an email, perhaps it will be more useful for us to meet (along with any other colleagues at HCDF), and walk through the forums overarching priorities, engagement plan and delivery mechanisms. Essentially, discussing the journey map/business plan.

Aamir Niaz
CEO
DESCOR OXYCHEM LTD.

I am much honored for your note, moving forward, I am pleased to share my inputs from remote location as I am based out in Islamabad.
For any queries or inputs, please feel free to discuss on tel or email as is convenient, Stay Blessed.

Syed Ali Abbas
Head of Sales Capability Development
PEPSI COLA BOTTLING - NORTH

Thanks you so much for offering me this opportunity. So this topic and your initiative are of deep interest to me individually and also to the Fund. Would like to schedule a phone conversation with yourself and your team or a meeting if possible to learn more about your proposed plans and to share some ideas.

Yusuf Hussain
CEO
IGNITE (Formerly known as national ICT R&D Fund)

AoA,
thanks for the message. It is a good initiative on Human Capital Development. There is much need to prepare /guide the human resources to grasp potential opportunities.

Muhammad Afzal Malik
CEO
USEN, Pakistan

HCDF Secretariat

+ 92 42 111 300 200

Ext. 3722, 3723

www.hcdf.org.pk

hcdf@umt.edu.pk

Guest Speaker Sessions

Entrepreneurship as a Career Option | April 6, 2017

OCS in collaboration with Small & Medium Enterprises Development Authority (SMEDA) organized a thorough session on "Entrepreneurship as a Career Option" for the students of School of Engineering (SEN). Muhammad Ijlal Malik-Regional Business Coordinator, SMEDA - Lahore, and Muhammad Maqsood Nawaz-Assistant Manager, SMEDA Punjab, shared their expertise and oriented the students about the selection of business entities and their registration procedure in Pakistan. Thirty eight (38) students along with respectable faculty members attended the session and gained valuable insights about the scope of entrepreneurship in Pakistan.



Champions are made not Born in IT Sector by Dapperapps | March 7, 2017

M. Umair, Manager HR Dapperapps, explained the IT participants about the market challenges in the field of IT and the scope of IT related jobs overseas. In addition to this, he had also put light on the areas in which IT graduates need to develop expertise to emerge as enlightened champions in the field of IT. Thirty-four (34) participants from SST attended this session and considered it as a golden opportunity to understand the employer's perspective.

Lead today to be a Leader Tomorrow-In HR Perspective | February 28, 2017

Nariman Qureshi (Director HR, British Council) elaborated the final year students of MBA program, about the need for the development of key leadership skills in them during their academic and professional journey. She also emphasized the importance of enhancing their communication and networking skills to emerge as more effective thought leaders in the world of work. Ninety-four (94) participants from SBE benefited from the session and actively participated in it by asking a wide range of relevant questions from the speaker.



Professional Grooming Session | February 17, 2017

Kaleem Ahmad, Corporate Trainer and Consultant, briefed the participants about the basic coordinates of personal and professional grooming including personal hygiene, professional attire and business etiquettes. He also emphasized on the importance of preparing themselves as a powerful personal brand in lines with the skills demanded by the employers. Forty (40) students from SBE attended this session and learned from his talks and enriched experience to polish their personal brand.

Effective Communication Skills by Coca Cola & Talk World Program | February 13, 2017

Fahad Qadir (Director Public Affairs & Communications for Pakistan & Afghanistan Region, Coca-Cola) educated the participants of various disciplines about the importance and relevance of effective communication skills in the industry and the available career options in their field. Seventy-two (72) final semester students from SCA and SBE attended this seminar that broadened their horizons and provided them a clear picture of the actual place of the held in real world.





Awareness Campaign

OCS-UMT participated in "World Record Holder of the Largest Packaged Food Mosaic" by Guinness World Records | June 06, 2017

The largest packaged food mosaic measures 1,068.40 m² (11,500 ft² x 11 in²) was achieved by Lay's (Pakistan) in Lahore, Pakistan. The mosaic depicted two smiling faces to tie in with Lay's 'Say it with a smile' campaign and was made up of crisp packets of three different flavors to create the image. Aqeel Batoch (Manager OCS) was an independent witness for this activity. His credentials and statements were keenly observed by Guinness and were approved swiftly. Team UMT which volunteered in this activity achieved great remarks and recognition throughout university-wide.



Lahore Qalandars - Pre Hype Awareness Campaign | April 19, 2017



Lahore Qalandars, one of the OCS corporate partners and top leading organizations in the sports industry of Pakistan, performed an activity to create awareness for one of their upcoming events "First Ever Community Based Cricketing Event." Renowned Cricketers from Pakistan Cricket Team and Captain & Members from Pakistan Women Cricket Team visited UMT to create hype about this event.

The following team members visited UMT:

- Sania Khan, Captain, Pakistan Women Cricket team
- Usman Qadir, First Class Player & Rising Star
- Bilawal Bhatti, Pakistan Test Player
- Nida Dar, Player Pakistan Women Cricket team
- Afza Amjad, Player Pakistan Women Cricket team
- Irum Javed, Player Pakistan Women Cricket team

Different activities/tasks/games were performed during the event and gifts were distributed by Pakistani Cricketers & the team Lahore Qalandars. The event was hosted by Zohaib Azhar, one of the renowned PSL hosts. Muhammad Abdullah Siddique and Rida Saeed were selected as UMT Brand Ambassadors for Lahore Qalandars to create more awareness across the University.

The team met the worthy Rector UMT in his office where he presented souvenirs to the guests. The guest team also presented a souvenir (special bat) as a gesture of hospitality to the Rector signed by the top cricketers of the world including Chris Gayle.



Careem Pakistan | March 29, 2017

Careem Pakistan conducted an awareness session and registration campaign by setting up desks in the North, Centre and South Block of UMT Campus. Six (06) brand ambassadors were chosen from UMT.



Overseas Education Fair 2017 | April 05, 2017



OCS in collaboration with Institutional Linkages (Foreign)-UMT and ABN Overseas Education organized the "Overseas Education Fair 2017" at UMT Lahore. Overseas Education Fair 2017 offered a unique opportunity for participants to know more about quality overseas education and choose the best suitable programs and institutions. It also provided a common platform for eminent international educationists and other stakeholders in the education realm to network and gain valuable insights from each other.

World-Class universities including, Queen Mary University of London, University of Hull, University of Bristol, University of Surrey, University of Manitoba, University of Leicester, Charles Sturt University, Marshall University, Coventry University, University of South Florida, Curtin University, University of Hertfordshire, UMass, University of Deakin, etc. from across the globe including UK, USA, Canada, Australia, Sweden, Malaysia, China and Turkey participated in this event to showcase their niche courses and specializations.

More than 800 UMT participants from all the disciplines directly interacted with authorized admissions officers, diverse and dynamic group of professional consultants and career counselors to gain in-depths about scholarships and flagship programs in multiple disciplines such as Business, IT, Science, Aviation, Engineering, Psychology and many others.

The primary goal of this event was to bring together all the stakeholders under one roof in an open dialogue to discuss the issues faced by UMT participants in acquiring overseas education, enable participants to compete successfully at the top universities of the world and assist them in admissions and making career choices.

Careem
YALLA LET'S GO!

HEY UMT!

Radio Interviews



PAK QATAR FAMILY TAKAFUL LTD. | May 24, 2017

Interview of Sohail Ahmed Mala Zai Sr. Regional Head and Saad Ahmed, Deputy Manager Training and Development was conducted by OCS whereby they shared the importance of strong industry-academia linkages and the need for training the mindsets of new Millennials. In addition to this, Khalid Naqi, Director OCS, shared his insightful thoughts about preparing career ready graduates in the emerging future landscape of work with new trends and challenges.



VIVO ELECTRICS PAKISTAN | May 20, 2017

OCS conducted the interviews of Collin Dou, Director Sales Support, Marvin Zhan, Director Channel Department, and Madiha Riaz, Director HR, at UMT TV and UMT Radio. They asked them about their expectations in terms of skills in demand and competencies required from the graduates, and the expansion plans of VIVO in Pakistan. The guests also shared their wonderful required experience of UMT graduates during their recruitment drive at UMT organized by OCS.

ROLE OF HR IN BUSINESS WORLD | February 28, 2017

Nariman Qureshi, Director HR (British Council), talked about the role of HR in taking specific initiatives for developing thought leaders and its impact on the living culture of any organization. Saira Iqbal Khan and Maria Sarfraz conducted the interview.



CRITICAL THINKING | February 23, 2017

OCS conducted an in-depth interview of K. Kaleem Ahmad, Corporate Trainer and Consultant, at UMT Radio on the topic of "Critical Thinking" where he expounded the importance of critical thinking in enhancing the educational and professional learning and experience of students. Saira Iqbal Khan and Maria Sarfraz conducted the interview.

INDUSTRIAL REVOLUTION | February 8, 2017

Farooq Ahmad, CEO Career360, gave a brief interview at UMT Radio on the subject of "Industrial Revolution" in which he elaborated the driving factors for industrial revolution. Furthermore, he also put some light on the issues and consequences of industrial revolution on the world of business. Saira Iqbal Khan and Maria Sarfraz conducted this interview.



Job Seeker's App Rush 2017



START YOUR CAREER A SUCCESSFUL MARKET ENTRY

RAHMAT ULLAH, Manager ORIC, UMT, Chief Coordinator IRP
Aafia Khalid, Research Officer ORIC, UMT

University graduates always face difficulties at initial level of their careers after graduation. The graduates are not much prepared to face market challenges, whereas industry expects them to deliver good results. This leads to very low level of job and salary package justified for training of graduates. There are some tips to help graduates minimize this gap and improve their entry level in the market.

Diversified Skills: There are jobs which demand very specialized skills. However, most of the jobs demand diversified skills and interdisciplinary kind of trainings. Entry level mostly demands good communication, office management, record keeping, ICT usage and team management along with specialized field skills. Initial job period also includes changes in tasks and roles. The students with good training of diversified fields can get good successful entry.

Industry Exposure: Students with less industry exposure suffer mostly while trying to cope with the industry challenges. Industry always demands experienced persons on whom they don't need to spend for trainings. Graduates mostly are involve a in academic researches and spend their whole time learning academic knowledge. Lack of industry knowledge leads to the lack of industry exposure and real time expertise. Graduates working on industry projects or having frequent visits and collaboration with industry can have great chance to enter into the market successfully.

Trainings: There are many opportunities for trainings and seminars worldwide. Industrialists do come and share their experiences and challenges. Students resist in attending these valuable events and remain unaware of the real facts. They seldom take interest in these kinds of activities due to which they lack knowledge of the successful market entry tactics. Graduates must prepare themselves for training and mentoring sessions to make them able for entry into the industry.

Applied Nature Projects: There has been a lot of focus on academic nature researches that did not significantly contribute to the society.

Applied research done by academicians is now an emerging area of research.

Academia solves industry problems by taking up industry projects and giving applied solutions to the industry. Graduate students must shift their focus towards applied research to solve industry problems. This will enable them to make successful entry into the industry.



DO YOU Linked in ?

LinkedIn To Your Next Job The Power of Connecting

OCS initiated LinkedIn Coaching Sessions on March 13, 2017 **LinkedIn To Your Next Job: The Power of Connecting** in which OCS guided career oriented opportunists towards a platform to harden their skills on LinkedIn by active participation through social media. The following were worked upon:

- Discover how to develop a keyword optimized profile that will get employers' attention
- Get help creating your personal online brand to set you apart from your competitors
- Find out how to increase your rankings and get head-hunted by more recruiters
- Learn how to build your network and uncover more job opportunities
- Get tips and advice on how to use LinkedIn to access the hidden job market

So visit **OCS** and
Get yourself
ASSESSED to find
uncovered
essential
job-relevant
information about
YOU which an
interview wouldn't
be able to do!

Psychometric tests are designed to measure candidates' suitability for a role based on the required personality characteristics and aptitude. They help identify the hidden aspects of candidates that are difficult to extract from a face-to-face interview. OCS does it by using standard methods of assessment so that everyone is presented with the same questions and instructions for completing them.

Our experience shows that psychometric tests are very reliable in predicting candidates' performance, and in most cases the test report provides an accurate evaluation of the applicant.

Do You Know?
We have tools for
Psychometric
Testing!



However, this doesn't say that with a good preparation you can't improve your suitability for a job. We have proven that an effective preparation which highlights your relevant strengths and improves your weaknesses increases your chances to win the job you wish to get.

Employer Testimonials



I am very pleased to note that the high quality of UMT setup makes the courses among some of the best offered anywhere across Pakistan. I visit many universities but the confidence in UMT students is very impressive

Shahzad Akbar
Senior Training Manager
Huawei Technologies



In our experience of working with UMT Graduates, they were found to be talented, enthusiastic and self motivated. We look forward to meet and welcome future candidates from this well recognized and esteemed university via our standard screening process.

Mohammad Naukhez Arstan
Head of HR
Siemens, Pakistan



I had the opportunity to engage with UMT as a potential host for the Counsellors' Symposium – the level of cooperation and coordination with the UMT management team was very professional. Looking forward to building on the relationship with future endeavours.

Ayesha Zaheer Gul
Manager Study, UK
British Council



Having the passion to explore and gladden the hidden talent of its students and commitment to transform them to leaders with the courage to say "Yes" to challenges, UMT is making significant contributions for Pakistan's brighter tomorrow!

Ghulam Mustafa
Chief Executive Officer
Epic Consulting Group



Recruiting talented students from UMT is always a priority each year. The diversity of educational programs and exposure from reputable faculty has always been a core competency to develop students of UMT. For retail sector organizations, UMT is providing great fresh and experienced human resources for different fields of expertise through OCS."

Bilal Alam Khan
Head of Human Capital Division
Urbansole



Excellent institute for learning and development of students. UMT graduates have the potential to grow and contribute in corporate sector. I am pleased to see the progress of their alumni and role in private sectors.

Siddiq Jabeen
Pearl Continental Hotel, Lahore



UMT for sure has one of the best resources in town. What I personally liked was the minor detailing and their work on CV, interview and job offer ethics.

Zoya Naqvi
DCS



I got chance twice to conduct recruitment drive for Vivo. Pakistan Head Office Lahore through Office of Career Services, UMT Lahore. We are impressed by their arrangements and organization. Special thanks to the Senior Career Service Officer, Zareen Khan and her professionalism. She was not only best but also very positive and very quick in response, and the way she attended us and helped us during interviews both the times is commendable. We would like to build a long term relationship with UMT for our upcoming recruitment drives as well.

Madiha Riaz
Head HR
VIVO Pakistan

Employer Testimonials



I have had the privilege to meet UMT graduates during my discussions with respect to projects and assignments. I can easily say that they are confident and they have a bright future.

**Hamad Rashid
Jazz**



Since the first moment I came to UMT, I met with nothing but energy and enthusiasm. The faculty and staff at this institution are top rate. They all want their students to do well. This University has so many opportunities for the students to get the help they need. This University keeps the student first. You will not be let down. I really believe it is a privilege to know the kind of good work they are doing. Well Done!

**Muneeb Kamal
Team Lead
Govt. & Corporate Sales & Services
ZONG & G**



When looking for recent graduates in The TAQ Organization, UMT is one of the universities where we search for viable candidates to fill the open positions.

**Maria Zahid
Manager HR
The TAQ Organization**



UMT graduates have the drive and the energy to make a business grow. I am impressed with their maturity and out of the box thinking.

**Shahid Rashid
Head HR
Maier Pakistan**



UMT Graduates deserve the commendation on professionalism and strong work ethics. I am impressed with their risk taking abilities and eagerness to learn.

**Usman Aziz
Sr. Manager HR & OD
MDS Foods (Pvt) Ltd (Operator of
Hardee's)**



The team at Office of Career Services, UMT is providing excellent and comprehensive services to industry partners, they are just good in what they are doing. UMT is producing graduates who are suitable for diverse management jobs both in the field of general management and functional fields of operations. These students are highly recommended to all the institutions and companies that aim to bring in knowledge, experience and fresh business mentality.

**Sohaib Baig
Emirates Supply Chain Services
Pvt. Ltd.**



UMT Students mean business! We are continually impressed by the professional grooming of the student. Kudos to the Career Services for well-organized, well branded event with continual foot flow of prospective employees.

**Saeed Sadiq
Unit Head - Learning Initiatives
& Strategy
Learning & Development
Division
HR and Learning Group
Bank Al Falah**



It is always a pleasure working with UMT-OCS team. An immense harmonized team work is shown by them whenever we collaborate for any task. Same as in relation to UMT-Graduates, there are success stories in our organization. And we expect more improvised response in future too.

**Husnain Afzal Wattoo
Head of Operations
Enrichers Investment Group**

Employer Testimonials



UMT is a well-developed institute that strives to do better for its people. Our coordination with the OCS has been quite satisfactory and their efforts in looking after the careers of their students during and after their graduation from UMT is key to their success.

Anahita A. Milan
Director
Agog International Pvt. Ltd.



It has always been a pleasure, while looking for a resource we consider UMT graduates and their alumni, as they have that desire and maturity to work in a corporate world.

Faiza Fayyaz
Master Wind Energy



UMT graduates have the thrive to strike the current challenges by brealding the conventional silos and bring innovation

Hassan Masood Javid
MAN Diesel & Turbo Pakistan
Pvt. Ltd.



OCS Team are fully committed to supporting their students in securing suitable companies with whom to undertake their placements. The opportunity to experience a placement is fantastic; not only does it enhance a person's employability, but it is also a successful method by which to recruit employees for the future.

UMT students bring something extra to our workplace because they generally have more relevant skills, as well as a strong work ethic. It is important to us that students learn the best practices in the industry and that they understand the reasons why we do things the way we do. Due to a positive and open relationship, we have recruited numerous students from UMT – both past and present – and hope to build further success with the University in the future."

Aurangzeb
Sapphire Finishing Mills



UMT graduates have a can do assertiveness with a professional attitude. They are eager to take the challenges of the corporate sector with enjoying excellent personalities. The campus facilities are prodigious. UMT's, Office of Career Services (OCS) is energetically engaged in numerous accomplishments that not only comfort students but spots them staggeringly well in the exterior market. The OCS team is highly accommodating and a brilliant one. We wish the students and OCS best of luck for their prospects.

Daniyal Ahmad
The Superior Group



OCS Team at UMT is no doubt cooperative and is introducing new ideas in order to achieve industry & academia liaison.

Awaiz Arshad
Manager HR
Cotton Web



UMT Graduates are active, focused and mature with their career planning. In addition, OCS team is great support for Student's career growth and helps to increase UMT's graduate employability rate.

Muhammad Awaiz
Manager Operations & Business
Development
University of Hertfordshire

Student Testimonials



I believe that choosing to be a part of UMT Family was the best decision I made. The learning experience at UMT was very practical and dynamic. After joining this Institute, I was prepared for the practical challenges that I had to face at the workplace. Where a BBA-(H) in marketing, I was already equipped with almost all the basics and their practical implementations in regarding the work. Developing a new marketing strategy or a plan, organizing an event, developing a website, making a new poster or a design and at the end when it came to using excel, CRM, ERP, etc. I already had an idea about it.

After being in the market I have realized that the efforts that UMT has been putting in to groom the UMT family not only by teaching the course load but also by tremendous opportunities to organize events, participating in mock interviews, on student exchange programs or the sponsored educational trips, are the best source of learning. Being so well equipped, my experience at the workplace was good and it was the reason which I believe made me stand out.

MUHAMMAD ZEESHAN
BBA-(H)
14050005014



I joined SBE at UMT for my MBA back in 2015. The main attraction for me was the qualified faculty. With the passage of time, the faculty trained me for the future with real examples from the professional life. They told us that the real life will not be easy and forgiving. They helped me to polish my skills and be ready for a competitive life.

MUHAMMAD TALHA BIN OMAR
MBA Professional
Marketing Executive
Al Riaz Chemicals



OCS gave a jumping boost to my career. When I lost a job during my Masters, OCS did their best to bring it back. So for me, OCS is the only medium that helped me to get another successful career. Thank you OCS. Regards,

ABDUL MAJID
MSCM
Assistant Manager
Carlson Wagonlite Travel



My experience at UMT is great actually. The education which I earned from my institution is helpful for my professional career. I was worried about developing an effective Resume, OCS helped me a lot. Initially, I thought there would be no help me regarding my career, but I was wrong. I am really grateful to UMT and OCS for helping me.

MUHAMMAD USMAN ASLAM
BS Mass Communication
Sub Editor
Daily Times Newspaper



I applied online with my startup idea for PITB-Herself Women Convention and got selected with twenty (20) other shortlisted candidates. No doubt, it was a fabulous training and amazing mentorship experience with the team of Plan9 PITB. We learned about ideation, business model, financial planning, social media marketing strategies, branding, basics of graphics/logo designing, introduction to web development, and presentation/soft skills. Now I am also working as an intern in Plan9 PITB. We all cohorts are invited now by PITB to participate in different discussion sessions on Herself convention day and to present our idea/product through stalls.

HONEYA SHABBIR
MBA (Executive)
S2017021008

Hey Job-Seeker!

GET YOUR STORIES READY!

FOR YOUR JOB INTERVIEW



OCS TRIBE

Director's Desk



Overarching stewardship in providing Advisory, Advocacy and Placement for UMT stakeholders with the spirit of shaping them as future leaders, developing policies and procedures with an aim to enhancing employability potential of UMT Participants. Keeping watch on market trends, requirements and challenges. Development of task teams for swift implementation of envisaged plans aligned with the visions of UMT.

Manager's Desk

Managing, Controlling and Planning
Corporate Liaison
Connect with UMT Stakeholders



Bilal's Desk

Handling & Administering OCS - SCA Campus
Grooming of SCA Participants
Student Coordination



Zareen's Desk

Project Handling
Partial Administration
Graduate Placement
Graduate Directory
Report Writing
Social Media



Maria's Desk

Branding
Job Posting and CV Extraction
Departmental Coordination
Job Leads
Internships Correspondence Coordinator



Saira's Desk

Personal Branding Tool Development
Talent Deficit Reduction Program Manager
Advocacy and Advisory to Stakeholders
Content Development for Grooming Programs



Sannan's Desk

Market Research Database
WhatsApp Group (OCS)
Field Visits
Office Coordination
Student Coordination



Ajwad's Desk

Graphic Designing
Animation Developing
Office Coordination



Stop job searching...

START DEVELOPING YOUR CAREER



Six easy steps to show you how.

DURING YOUR JOB SEARCH

1
SELF
REFLECT



how will you grow?
what company values
matter? where do you
see yourself?

2
JOB SEARCH



personalize resume,
manage SM
& prepare references

3



MATCH
AN
EMPLOYER

be happier and
more productive at
work by aligning
your values

Don't wait until you have a job to start developing your career!



Show recruiters
you're serious
about your
career
development.

WHEN YOU'RE EMPLOYED

now we're getting down to business.



never
get lazy
always power
forward



develop a
career path
stay on target



time to
move on?
carefully consider
your answer

Office of Career Services

2nd Floor, Admin Building, UMT Lahore | 042-111 300 200 [ext. 3722-3] ocs@umt.edu.pk
<http://career.umt.edu.pk/> <https://www.facebook.com/ocsumt> <http://www.umt.edu.pk/>



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خوابوں سے آگے



PAKISTAN'S FIRST

PROFESSIONAL NETWORKING PLATFORM

DELIVERING

PRECISION RECRUITMENT

WITH OUR STANDARD & PREMIUM JOB POSTINGS

KBS International

Off #905, 9th floor, Al Hafeez Heights Gulberg III Lahore, Pakistan.

Tel: +924232115570 - 5 Email: sales@careerz360.pk